## ANNUAL REPORT 2020

#### **MISSION**

To enable employment by providing opportunities for personal and professional growth





#### 2020 Leadership



Tim Clayton, Chair

Mike Gillette, Vice Chair, retired '20

Steve Loosley, Secretary/Treasurer

Katie Ameral, Director

Josh Blackson, Director

Scott Clauson, Director

Levi Daily, Director

Justin Hon, Director

Linda Lane, Director, resigned '20

Baylee LaVoie, Director

Lorenzo Mejia, Director, resigned '20

Lisa Mandell, Director

Colletta Young, Director, resigned '20

Katie Zerkel, Director

Shae Johns, President/Chief Executive Officer

Tom Ware, Chief Financial Officer

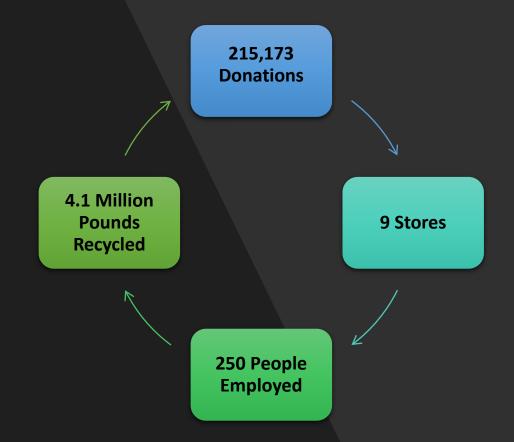
Dave Robison, Chief Operating Officer

In 2020, 3,386 people received employment training and placement services through Southern Oregon Goodwill's unique programs. Those programs adjusted throughout the year following local/regional mandates related to the global pandemic.





### Good for the Community, Good for the Planet





### The year in Review

Combined Income Statement			
	<u>Revenue</u>	<u>Expense</u>	
Donated Goods	\$2,224,225	\$0.00	
Sales & Recycling	\$13,151,730	\$13,223,465	
Workforce Development	\$1,014,788	\$1,266,715	
Business Contracts	\$247,031	\$196,975	
Other	\$5,465,791	\$1,962,312	
Total	\$22,103,565	\$16,649,467	

Current Assets	
Unrestricted Cash and Equivalent	\$11,736,984
Restricted Cash	\$1,634
Accounts Receivable	\$331,197
Year End Inventories	\$199,205
Prepaid Expenses	\$95,896
Total Current Assets	\$12,364,916
Property and Equipment (net of depreciation)	\$6,655,877
Total Assets	\$19,020,793

Current Liabilities	
Accounts Payable	\$161,416
Accrued Expenses	\$630,672
Total Current Liabilities	\$792,088
Long Term Debt	\$5,713,634
Total Liabilities	\$6,505,721

Net Assets	
Unrestricted	\$12,513,438
Temporarily Restricted	\$1,634
Permanently Restricted	\$0.00
Total Liabilities and Assets	\$19,020,793

# Southern Oregon GOODWILL

Thank you for your support of the Story Behind the Store.

