

ANNUAL REPORT 2019

MISSION

To enable employment by providing opportunities for personal and professional growth





STORY BEHIND every STORE



2019 Leadership

Tim Clayton, Chair

Mike Gillette, Vice Chair

Steve Loosley, Secretary/Treasurer

Steve Brown, Director

Scott Clauson, Director

Jeri Keeton, Director

Linda Lane, Director

Baylee LaVoie, Director

Lorenzo Mejia, Director

Lisa Mandell, Director

Colletta Young, Director

Shae Johns, President/CEO

Tom Ware, Chief Operating Officer

Dave Robison, Vice President of Retail and Operations

Erin Young, Vice President of Workforce Development

Julie Fletcher, Director of Marketing and Community Development

Workforce Development, providing career services and living supports for people whose options have been limited by challenging life circumstances.



6203 people served

4800 were served in Goodwill funded programs

277 jobs obtained

10% were hired by Southern Oregon Goodwill

\$11.94 average wage

44 National Retail Federation Certificates obtained

Good for the Community, Good for the Planet

378,985
Donations

12 Stores

360 People
Employed

7.7 Million
Pounds
Recycled



The year in Review

Combined Income Statement		
	<u>Revenue</u>	<u>Expense</u>
Donated Goods	\$2,652,107	\$0.0
Sales & Recycling	\$16,617,582	\$15,503,668
Workforce Development	\$1,803,227	\$2,282,722
Business Contracts	\$568,230	\$435,029
Other	\$259,568	\$2,494,677
Total	\$21,900,715	\$20,716,096

Current Assets	
Unrestricted Cash and Equivalent	\$3,643,852
Restricted Cash	\$1,634
Accounts Receivable	\$203,291
Year End Inventories	\$249,032
Prepaid Expenses	\$140,078
Total Current Assets	\$4,237,886
Property and Equipment (net of depreciation)	\$6,804,967
Total Assets	\$11,042,853
Current Liabilities	
Accounts Payable	\$140,154
Accrued Expenses	\$899,578
Total Current Liabilities	\$1,039,732
Long Term Debt	\$2,886,348
Total Liabilities	\$3,926,080
Net Assets	
Unrestricted	\$7,115,138
Temporarily Restricted	\$1,634
Permanently Restricted	\$0.00
Total Liabilities and Assets	\$11,042,853

Thank you.

